



Lanzhou Zhuangyuan Pasture Co., Ltd.*

蘭州莊園牧場股份有限公司

(a joint stock limited liability company incorporated in the People's Republic of China)
(於中華人民共和國註冊成立之股份有限公司)

GLOBAL OFFERING

Number of Offer Shares under the Global Offering	:	35,130,000 H Shares (subject to the Over-allotment Option)
Number of International Offer Shares	:	31,617,000 H Shares (subject to adjustment and the Over-allotment Option)
Number of Hong Kong Public Offer Shares	:	3,513,000 H Shares (subject to adjustment)
Maximum Offer Price	:	HK\$7.83 per H Share (plus brokerage of 1.0%, SFC transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full in Hong Kong dollars on application, subject to refund))
Nominal value	:	RMB1.00 per H Share
Stock code	:	1533

全球發售

全球發售的發售股份數目	:	35,130,000股H股(視乎超額配股權行使與否而定)
國際發售股份數目	:	31,617,000股H股(可予調整及視乎超額配股權行使與否而定)
香港公開發售股份數目	:	3,513,000股H股(可予調整)
最高發售價	:	每股H股7.83港元(須於申請時以港元繳足，另加1.0%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費，可予退還)
面值	:	每股H股人民幣1.00元
股份代號	:	1533

Please read carefully the prospectus of Lanzhou Zhuangyuan Pasture Co., Ltd.* (the "Company") dated 30 September 2015 (the "Prospectus") (in particular, the section headed "How to Apply for Hong Kong Public Offer Shares" in the Prospectus) and the guide on the back of this Application Form before completing this Application Form. Terms defined in the Prospectus shall have the same meaning when used in this Application Form unless otherwise defined herein.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited ("Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Application Form.

A copy of this Application Form, together with a copy of the WHITE and YELLOW Application Forms, the Prospectus and the other documents specified under "Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection" in Appendix VII to the Prospectus, have been registered by the Registrar of Companies as required by section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), The Securities and Futures Commission of Hong Kong and the Registrar of Companies of Hong Kong take no responsibility for the contents of any of these documents.

The information contained in this Application Form is not for publication, distribution or release, directly or indirectly, in or into the United States or any other jurisdiction where such distribution is not permitted by the relevant law. These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States.

The information contained in this Application Form does not constitute an offer of securities for sale in the United States. Securities may not be offered or sold in the United States unless they are registered under applicable law or are exempt from registration. The securities referred to herein have not been and will not be registered under the US Securities Act and may not be offered or sold in the United States absent registration or an applicable exemption from registration. No public offer of securities is to be made by the Company in the United States. Nothing in the Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to buy nor shall there be any sale of Hong Kong Public Offer Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful.

Your attention is drawn to the paragraph headed "Personal Data" which sets out the policies and practices of the Company and its H Share Registrar in relation to personal data and compliance with the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

To: Lanzhou Zhuangyuan Pasture Co., Ltd.*
GF Securities (Hong Kong) Brokerage Limited
The Hong Kong Underwriters

1 We confirm that we have (i) complied with the Guidelines for Electronic Public Offerings and the Operational Procedures for White Form eIPO Applications submitted via banks/stockbrokers and all applicable laws and regulations (whether statutory or otherwise) in relation to the provision of our White Form eIPO services in connection with the Hong Kong Public Offering; and (ii) read the terms and conditions and application procedures set out in the Prospectus and this Application Form and agree to be bound by them. Applying on behalf of each of the underlying applicants to whom this application relates, we:

- apply for the number of Hong Kong Public Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum and the Articles of Association;
- enclose payment in full for the Hong Kong Public Offer Shares applied for, including 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee;
- confirm that the underlying applicants have undertaken and agreed to accept the Hong Kong Public Offer Shares applied for, or any lesser number allocated to such underlying applicants on this application;
- understand that the Company and the Sole Global Coordinator will rely on these declarations and representations in deciding whether or not to make any allotment of any of the Hong Kong Public Offer Shares to the underlying applicant(s) and that such underlying applicant(s) may be prosecuted for making a false declaration;
- authorise the Company to place the name(s) of the underlying applicant(s) on the register of members of the Company as the holder(s) of any Hong Kong Public Offer Shares to be allotted to them, and (subject to the terms and conditions set out in this Application Form) to send any share certificate(s) (where applicable) by ordinary post at that underlying applicant's own risk to the address stated in the application instruction of that underlying applicant in accordance with the procedures prescribed in this Application Form and in the Prospectus;
- request that any e-Refund payment instructions be despatched to the application payment account where the applicants had paid the application monies from a single bank account;
- request that any refund cheque(s) be made payable to the underlying applicant(s) who had used multiple bank accounts to pay the application monies;
- confirm that each underlying applicant has read the terms and conditions and application procedures set out in this Application Form, the designated website of the White Form eIPO Service Provider at www.eipo.com.hk and in the Prospectus and agrees to be bound by them;
- represent, warrant and undertake that the underlying applicants understand that the Hong Kong Public Offer Shares have not been and will not be registered under the US Securities Act and the underlying applicant is outside the United States (as defined in Regulation S) or is a person described in paragraph h(3) of Rule 902 of Regulation S;
- represent, warrant and undertake that allotment of or the application for the Hong Kong Public Offer Shares to the underlying applicants or by underlying applicants or for whose benefit this application is made, would not require the Company to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong; and
- agree that the Company, the Sole Global Coordinator, the Underwriters and their respective directors, advisors and agents and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by us or the underlying applicants.

Signature 簽名	Date 日期
Name of signatory 簽署人姓名/名稱	Capacity 身份

2 We, on behalf of the underlying applicants, offer to purchase 吾等(代表相關申請人)提出認購	Total number of Shares 股份總數	Hong Kong Public Offer Shares on behalf of the underlying applicants whose details are contained in the read-only CD-ROM submitted with this Application Form. 股香港公開發售股份(代表相關申請人，其詳細資料載於連同本申請表格遞交的唯讀光碟)。
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3 A total of 合共	cheques 張支票	Cheque number(s) 支票編號
are enclosed for a total sum of 其總金額為	HK\$ 港元	

4 Please use BLOCK letters 請用正楷填寫

Name of White Form eIPO Service Provider 白表eIPO服務供應商名稱	White Form eIPO Service Provider ID 白表eIPO服務供應商身份識別編碼		
Chinese name 中文名稱	Contact phone number 聯絡電話號碼		
Name of contact person 聯絡人姓名	Fax number 傳真號碼		For Broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交
Address 地址	Broker no. 經紀號碼	Broker's chop 經紀印章	

* For identification purposes only * 僅供識別

For bank use 此欄供銀行填寫

GUIDE TO COMPLETING THIS APPLICATION FORM

References to boxes below are to the numbered boxes on the Application Form.

1 Sign and date the Application Form in Box 1. Only a written signature will be accepted.

The name and the representative capacity of the signatory should also be stated.

To apply for Hong Kong Public Offer Shares using this Application Form, you must be named in the list of **White Form eIPO Service Providers** who may provide **White Form eIPO** services in relation to the Hong Kong Public Offering, which was released by the SFC.

2 Put in Box 2 (in figures) the total number of Hong Kong Public Offer Shares for which you wish to apply on behalf of the underlying applicants.

Applicant details of the underlying applicants on whose behalf you are applying must be contained in one data file in read-only CD-ROM format submitted together with this Application Form.

3 Complete your payment details in Box 3.

You must state in this box the number of cheques you are enclosing together with this Application Form; and you must state on the reverse of each of those cheques (i) your **White Form eIPO Service Provider ID** and (ii) the file number of the data file containing application details of the underlying applicant(s).

The dollar amount(s) stated in this box must be equal to the amount payable for the total number of Hong Kong Public Offer Shares applied for in Box 2.

All cheque(s) and this Application Form together with a sealed envelope containing the CD-ROM, if any, must be placed in the envelope bearing your company chop.

For payments by cheque, the cheque must:

- be in Hong Kong dollars;
- not be post-dated;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- show your (or your nominee's) account name;
- be made payable to "Bank of China (Hong Kong) Nominees Limited – Lanzhou Zhuangyuan Pasture Public Offer";
- be crossed "Account Payee Only"; and
- be signed by the authorised signatories of the **White Form eIPO Service Provider**.

Your application is liable to be rejected if your cheque does not meet all these requirements or if the cheque is dishonored on its first presentation.

It is your responsibility to ensure that details on the cheque(s) submitted correspond with the application details contained in the CD-ROM or data file submitted in respect of this application. The Company and the Sole Global Coordinator have full discretion to reject any applications in the case of discrepancies.

No receipt will be issued for sums paid on application.

4 Insert your details in Box 4 (using BLOCK letters).

You should write your name, **White Form eIPO Service Provider ID** and address in this box. You should also include the name and telephone number of the contact person at your place of business and where applicable, the Broker No. and Broker's Chop.

PERSONAL DATA

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Shares of the policies and practices of the Company and the H Share Registrar in relation to personal data and the Ordinance.

1 Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar. Failure to supply the requested data may result in your application for securities being delayed or your application may not be considered. It may also prevent or delay registration or transfer of the Hong Kong Public Offer Shares which you have successfully applied for and/or the dispatch of Share certificate(s), and/or dispatch of the e-Refund payment instructions and/or the dispatch of refund cheque(s) to which you are entitled. It is important that holders of securities inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

2 Purposes

The personal data of the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and e-Refund payment instructions or refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus; and announcing results of allocations of the Hong Kong Public Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of holders of securities including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the registers of holders of securities of the Company;
- conducting or assisting the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing identities of successful applicants by way of press announcement(s) or otherwise;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to holders of securities and/or regulators and any other purpose to which the holders of securities may from time to time agree.

3 Transfer of personal data

Personal data held by the Company and the H Share Registrar relating to the holders of securities will be kept confidential but the Company and the H Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:

- the Company, its advisers or its appointed agents such as financial advisers, receiving bankers and overseas principal registrar;
- where applicants for securities request deposit into CCASS, to HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any broker whose company chop or other identification number has been placed on this Application Form;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company and/or the H Share Registrar in connection with the operation of their respective businesses;
- the Hong Kong Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

4 Retention of personal data

The Company and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

5 Access and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company for the attention of the company secretary or (as the case may be) the H Share Registrar for the attention of the Privacy Compliance Officer for the purposes of the Ordinance.

By signing this Application Form, you agree to all of the above.

填寫本申請表格的指引

下列號碼乃本申請表格內各欄的編號。

1 在申請表格欄1簽署及填上日期。只接受親筆簽名。

亦須註明簽署人的姓名／名稱及代表身份。

使用本申請表格申請香港公開發售股份，閣下必須為名列於證監會公佈白表eIPO服務供應商名單內可以就香港公開發售提供白表eIPO服務的人士。

2 在欄2填上閣下欲代表相關申請人申請的香港公開發售股份總數(以數字填寫)。

閣下代表相關申請人作出申請的申請人資料必須載於連同本申請表格遞交的唯讀光碟格式的一個資料檔案。

3 在欄3填上閣下付款的詳細資料。

閣下必須在本欄註明閣下來附本申請表格的支票的數目；及閣下必須在每張支票的背面註明(i)閣下的白表eIPO服務供應商身份識別編碼及(ii)載有相關申請人的申請詳細資料的資料檔案的檔案編號。

本欄所註明的金額必須與就欄2所申請的香港公開發售股份總數繳付的金額相同。

所有支票及本申請表格，連同載有該唯讀光碟的密封信封(如有)必須放進印有閣下公司印章的信封內。

如以支票繳付股款，該支票必須：

- 為港元支票；
- 不得為期票；
- 由閣下在香港的港元銀行賬戶開出；
- 顯示閣下(或閣下代名人)的賬戶名稱；
- 註明抬頭人為「中國銀行(香港)代理有限公司－蘭州莊園牧場公開發售」；
- 劃線註明「只准入抬頭人賬戶」；及
- 由白表eIPO服務供應商的授權簽署人簽署。

如支票未能符合上述所有規定或如支票於首次過戶時不獲兌現，閣下的申請將不獲接納。

閣下須負責確保所遞交支票的詳細資料，與就本申請遞交的唯讀光碟或資料檔案所載的申請詳細資料相同。如出現差異，本公司及獨家全球協調人有絕對酌情權拒絕接受任何申請。

申請所繳付的金額將不會獲發收據。

4 在欄4填上閣下的詳細資料(用正楷)。

閣下必須在本欄填上閣下的姓名／名稱、白表eIPO服務供應商身份識別編碼及地址。閣下亦必須填寫閣下辦公地點的聯絡人士的姓名及電話號碼以及(如適用)經紀號碼並蓋上經紀印章。

個人資料

個人資料收集聲明

《個人資料(私隱)條例》(「《條例》」)的主要條文已於1996年12月20日在香港生效。此個人資料收集聲明是向股份申請人及持有人說明本公司及H股證券登記處就個人資料及《條例》而制訂的政策及慣例。

1 收集閣下個人資料的原因

證券申請人或證券登記持有人申請證券或將證券轉讓至其名下，或將名下證券轉讓予他人，或尋求H股證券登記處的服務時，須不時向本公司及H股證券登記處提供其最新的正確個人資料。未能提供所需資料會導致閣下有關於證券的申請延誤或遭拒絕受理，亦可能妨礙或延誤閣下成功申請香港公開發售股份的登記或過戶及/或發送閣下有權收取的股票及/或發送電子退款指示及/或寄發退款支票。如提供的個人資料有任何錯誤，證券持有人必須即時知會本公司及H股證券登記處。

2 目的

證券持有人的個人資料可以任何方式被採用、持有及/或保存以作下列用途：

- 處理閣下的申請及電子退款指示或退款支票(如適用)及核實是否符合本申請表格及招股章程所列的條款及申請手續及公佈香港公開發售股份的分配結果；
- 確保遵守香港及其他地方的一切適用法例及條例；
- 以證券持有人的名義(包括香港結算代理人)登記新發行證券或轉讓或受讓證券；
- 存置或更新本公司證券持有人名冊；
- 核實或協助核實簽名或核實或交換其他資料；
- 確定本公司證券持有人可獲取的受益權利，如股息、供股及紅股等；
- 寄發本公司及其附屬公司的公司通訊；
- 編製統計資料及股東資料；
- 根據法例、規則或規例作出披露；
- 透過報章公告或以其他方式披露成功申請人的身份；
- 披露有關資料以便就權益索償；及
- 與上述有關的任何其他附帶或相關用途及/或確保本公司及H股證券登記處履行彼等對證券持有人及/或監管機構的責任及證券持有人不時同意的任何其他用途。

3 轉交個人資料

本公司及H股證券登記處會對所持有關於證券持有人的個人資料保密，但本公司及H股證券登記處可能會作出其認為必要的查詢以確定個人資料的準確性以達到上述任何用途，尤其可能會將證券持有人的個人資料向下列任何及所有人士及實體披露、獲取或轉交有關資料(不論在香港或以外地區)：

- 本公司、其顧問或其委任的代理人，如財務顧問、收款銀行及海外主要股份過戶登記總處；
- 當證券申請人要求將證券存入中央結算系統時，香港結算及香港結算代理人；彼等將會就中央結算系統的運作使用個人資料；
- 任何已將公司印章或其他識別號碼列於本申請表格上的經紀；
- 任何向本公司及/或H股證券登記處提供與彼等各自的業務運作有關的行政、電訊、電腦、付款或其他服務的代理人、承包商或第三方服務供應商；
- 香港聯交所、證監會及任何其他法定、監管或政府機構；及
- 與證券持有人有業務往來或擬有業務往來的任何其他人士或機構，如彼等的銀行、律師、會計師或股票經紀等。

4 個人資料的保留

本公司及其H股證券登記處將按收集個人資料所需的用途保留證券申請人及持有人的個人資料。無需保留的個人資料將會根據《條例》銷毀或處理。

5 查閱及更正個人資料

《條例》賦予證券持有人權利查證本公司或H股證券登記處是否持有其個人資料、索取資料副本及更正任何不確資料。依據《條例》，本公司及H股證券登記處有權就處理任何查閱資料的要求收取合理費用。就《條例》而言，所有查閱資料或更正資料的要求或查詢政策及慣例資料及資料類別的要求，應向公司秘書或(視情況而定)H股證券登記處屬下的個人資料私隱事務主任提出。

一經簽署本申請表格，即表示閣下同意上述各項。

DELIVERY OF THIS APPLICATION FORM

This completed Application Form, together with the appropriate cheque(s) and a sealed envelope containing the CD-ROM, must be submitted to the following receiving banker by Thursday, 8 October 2015 at 4 p.m.:

Bank of China (Hong Kong) Limited
1/F BOC Cheung Sha Wan Building
194-200 Cheung Sha Wan Road
Kowloon

遞交本申請表格

此份已填妥的申請表格，連同適當支票及載有光碟的密封信封，必須於2015年10月8日(星期四)下午4時正前送達下列收款銀行：

中國銀行(香港)有限公司
九龍長沙灣道194-200號
中銀長沙灣大樓1樓